



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 30/2026

(*NEW SEASON TEAS ONLY)

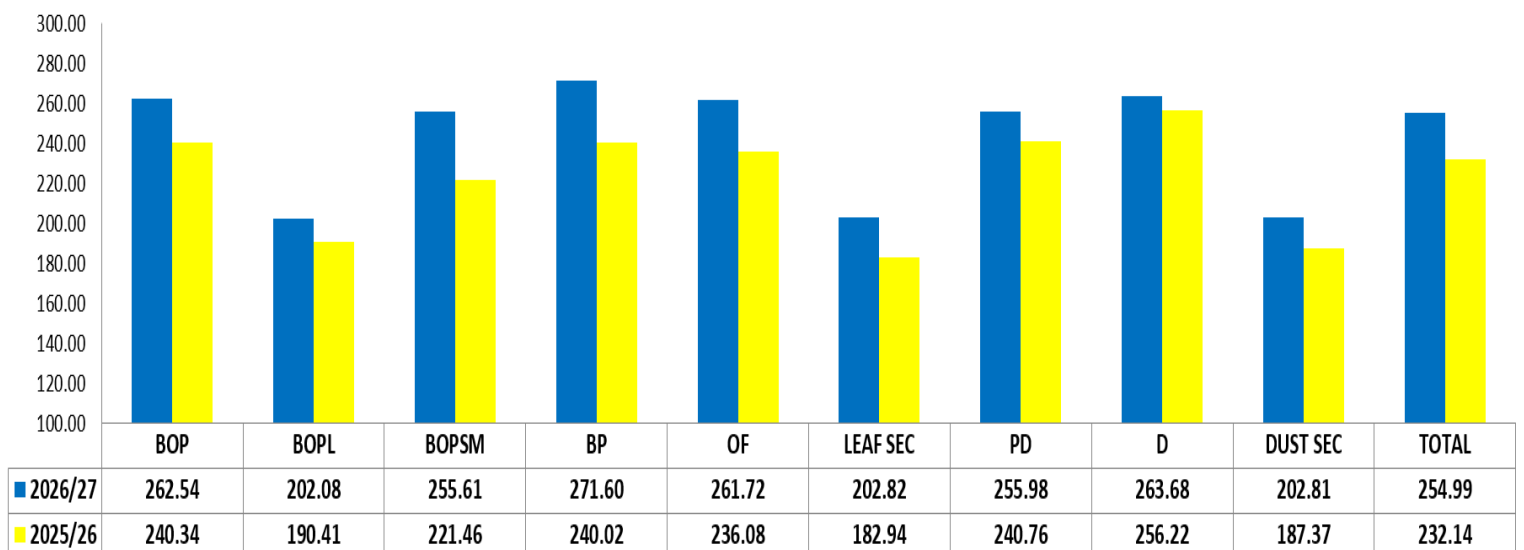
Market Report	
LEAF	DUST
* Market witnessed good demand. * Clean/liquoring Assams barely steady. * Remainder irregular and lower following quality. * Fannings met with less demand and witnessed some withdrawals.	* Market witnessed good demand. * Select liquoring teas around last. * Remainder irregular and easier following quality.

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts. * HUL: Operated. * TCPL: Selective on plainers. * Internals: Fair support. * Exporters: Operated.	* HUL: Operated. * WI: Operated. * TCPL: Selective. * Internals: Fair enquiry.

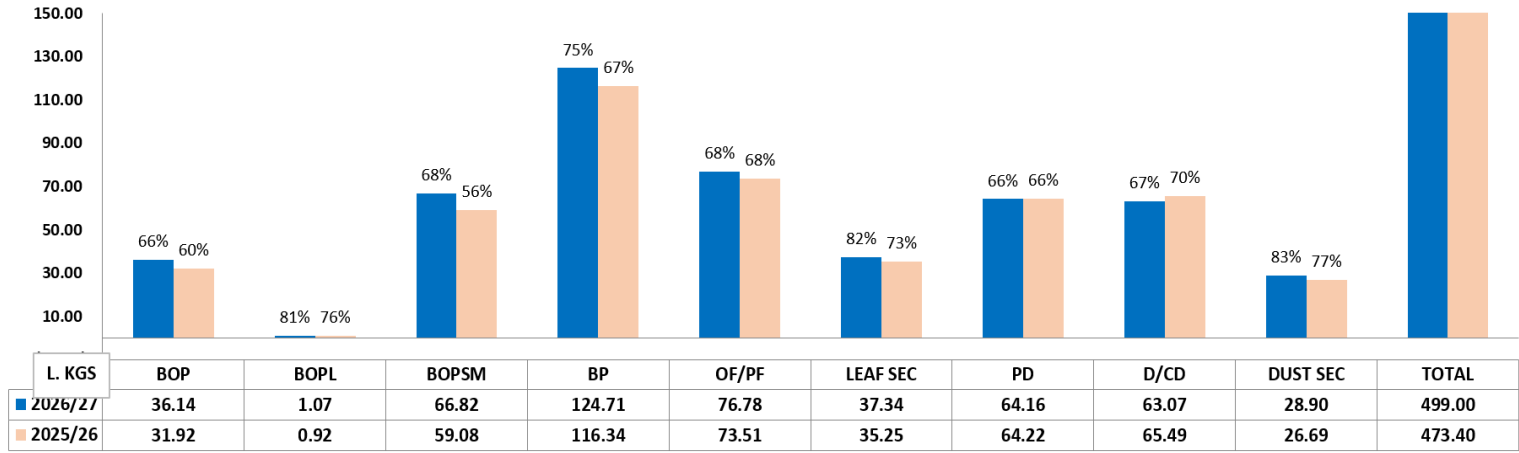
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 30		
	SALE 30	SALE 29	+/-	SALE 30	SALE 29	+/-	SALE 30	SALE 29	+/-	2026/27	2025/26	2024/25
LEAF	245.11	250.97	-5.86	225.40	229.84	-4.44	262.65	267.94	-5.30	257.61	229.19	255.02
DUST	242.49	244.53	-2.04	226.12	236.15	-10.03	239.66	246.08	-6.41	249.25	238.12	236.73
TOTAL	244.25	248.77	-4.51	225.63	232.03	-6.40	255.59	260.11	-4.51	254.99	232.14	248.76

GTAC AUCTION AVERAGES										
SALE		Sale 23	Sale 24	Sale 25	Sale 26	Sale 27	Sale 28	Sale 29	Sale 30	
LEAF	2026/27	248.98	263.00	268.39	267.71	262.22	256.51	250.97	245.11	
	2025/26	238.86	241.28	244.25	238.39	228.47	228.99	229.84	225.40	
DUST	2026/27	230.35	242.60	251.84	258.40	253.55	245.77	244.53	242.49	
	2025/26	249.59	257.87	250.53	240.67	237.41	234.30	236.15	226.12	
TOTAL	2026/27	242.91	256.41	263.11	264.89	259.61	252.87	248.77	244.25	
	2025/26	242.41	246.68	246.20	239.16	231.58	230.88	232.03	225.63	

GTAC Grade Wise Averages Upto Sale 30



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 30

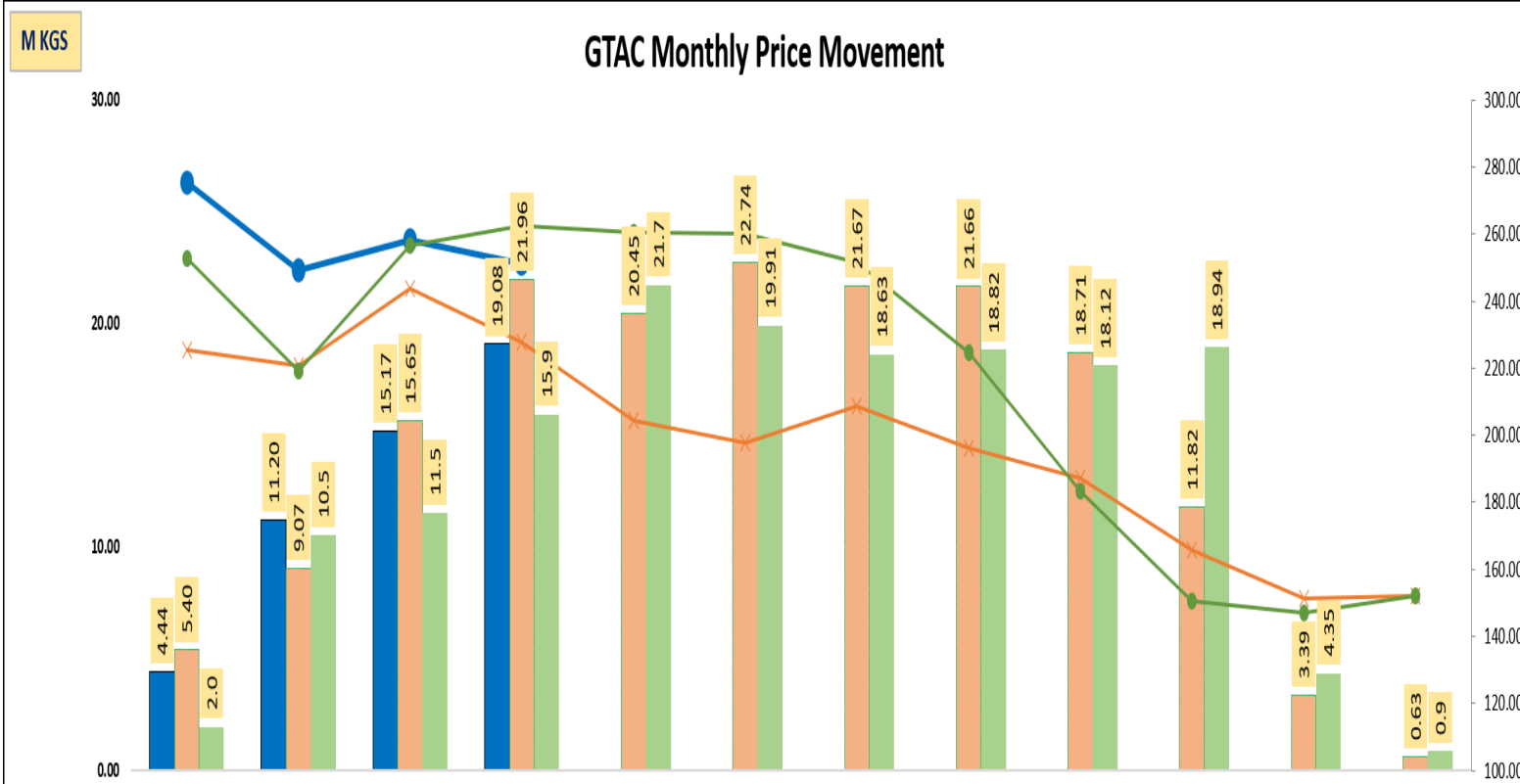


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 30			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	31,16,219	21,00,111	252.22	33%	31,30,142	23,07,429	257.03	26%	3,29,13,856	2,35,89,510	264.03	28%
FANNINGS	13,04,759	7,67,350	247.50	41%	11,21,494	6,75,081	253.98	40%	1,13,62,041	76,78,158	261.72	32%
LEAF SEC.	3,92,117	3,22,917	193.25	18%	3,76,460	3,15,689	200.30	16%	35,94,780	30,18,395	196.92	16%
LEAF TOTAL	48,13,094	31,90,379	245.11	34%	46,28,096	32,98,199	250.97	29%	4,78,70,677	3,42,86,063	257.61	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	19,47,887	12,56,463	253.29	35%	19,86,763	13,47,694	255.90	32%	1,91,63,147	1,27,23,277	259.80	34%
DUST SEC.	3,69,440	3,08,662	198.55	16%	4,39,147	3,71,001	203.21	16%	34,81,190	28,90,229	202.81	17%
DUST TOTAL	23,17,327	15,65,125	242.49	32%	24,25,910	17,18,695	244.53	29%	2,26,44,337	1,56,13,506	249.25	31%
TOTAL	71,30,421	47,55,504	244.25	33%	70,54,007	50,16,894	248.77	29%	7,05,15,014	4,98,99,568	254.99	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 30			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	48,13,094	31,90,379	245.11	34%	46,28,096	32,98,199	250.97	29%	4,78,70,677	3,42,86,063	257.61	28%
2025/26	50,99,855	32,44,167	225.40	36%	41,38,351	27,04,805	229.84	35%	4,89,10,246	3,17,01,058	229.19	35%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	23,17,327	15,65,125	242.49	32%	24,25,910	17,18,695	244.53	24453%	2,26,44,337	1,56,13,506	249.25	31%
2025/26	24,62,443	15,16,176	226.12	38%	21,37,623	14,39,281	236.15	33%	2,26,57,317	1,56,38,743	238.12	31%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	71,30,421	47,55,504	244.25	33%	70,54,007	50,16,894	248.77	29%	7,05,15,014	4,98,99,568	254.99	29%
2025/26	75,62,298	47,60,343	225.63	37%	62,75,975	41,44,086	232.03	34%	7,15,67,563	4,73,39,801	232.14	34%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 30			2026/27		UPTO SALE 30		
	SALE 30	SALE 29	2026/27	2025/26	2024/25	SALE 30	SALE 29	2026/27	2025/26	2024/25
BELOW 150	3	2	3	17	13	3	3	3	16	16
BETWEEN 151.00-200.00	28	26	21	25	17	25	26	22	26	24
BETWEEN 201.00-250.00	25	26	26	19	21	29	30	31	17	18
BETWEEN 251.00-300.00	26	24	23	18	19	29	20	21	16	18
BETWEEN 301.00-350.00	13	15	18	15	14	9	15	17	16	14
BETWEEN 351.00-400.00	4	5	6	4	11	4	3	4	7	8
ABOVE 400.00	1	2	2	1	5	1	3	2	3	3

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
31	1,26,334	48,144	1,74,478	1,32,600	53,589	1,86,189	-6,266	-5,445	-11,711
32	1,33,124	50,187	1,83,311	1,37,026	49,180	1,86,206	-3,902	1,007	-2,895
33	1,33,661	48,724	1,82,385	1,38,484	53,404	1,91,888	-4,823	-4,680	-9,503
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	258.02	251.27								
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note July 2026-27 Price is calculated on SALE 27,28,29,30 Only

GTAC BUYING FOR THE SALE 30											
	LEAF			DUST				TOTAL			
OFFER	48,13,094.4		Kgs	OFFER	23,17,326.8		Kgs	OFFER	71,30,421.2		Kgs
SOLD	31,90,379.0		Kgs	SOLD	15,65,126.0		Kgs	SOLD	47,55,505.0		Kgs
SOLD %	66%			SOLD %	68%			SOLD %	67%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,41,295	192.35	4%	TCPL	1,35,460	229.69	9%	TCPL	2,76,755	210.63	6%
HUL	3,66,282	236.08	11%	HUL	4,06,860	263.60	26%	HUL	7,73,142	250.56	16%
W.India	9,93,876	261.31	31%	W.India	4,03,294	245.06	26%	W.India	13,97,170	256.62	29%
WI.Pack	1,51,482	325.28	5%	WI.Pack	61,268	316.74	4%	WI.Pack	2,12,750	322.82	4%
N.India	6,50,195	222.48	20%	N.India	1,60,211	227.33	10%	N.India	8,10,406	223.44	17%
NI.Pack	73,176	243.33	2%	NI.Pack	15,392	301.79	1%	NI.Pack	88,568	253.49	2%
Packeteers	1,53,658	213.62	5%	Packeteers	99,869	198.56	6%	Packeteers	2,53,527	207.69	5%
C.India	16,210	196.03	1%	C.India	16,133	218.68	1%	C.India	32,343	207.33	1%
Exports	1,87,528	257.76	6%	Exports	13,551	206.53	1%	Exports	2,01,079	254.31	4%
Local	2,41,771	234.57	8%	Local	37,181	192.05	2%	Local	2,78,952	228.90	6%
S.India	7,412	210.63	0%	S.India	1,23,947	236.31	8%	S.India	1,31,359	234.86	3%
Others	2,07,494	261.71	7%	Others	91,960	209.62	6%	Others	2,99,454	245.71	6%
TOTAL	31,90,379	245.11	100%	TOTAL	15,65,126	242.49	100%	TOTAL	47,55,505	244.25	100%

GTAC ASSAM BATTING ORDER UPTO SALE 30						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	49,906	540.74	1	53,572	519.85
SOTAI	2	25,079	534.36		8,511	417.60
DECKIAJULI	3	1,34,806	528.51	2	99,217	456.14
HATIMARA	4	1,11,848	495.17	3	1,27,903	445.77
HALMARI	5	1,38,194	468.67	4	1,63,689	435.59
DEOHALL	6	1,94,214	420.28	24	2,35,418	354.54
KAMARBUND	7	57,777	411.39	9	52,682	388.67
BANAMALIE	8	72,205	409.09	5	44,984	422.73
HAROOCHARAI	9	56,733	391.82	6	83,045	396.29
GELAKEY	10	88,877	388.41	10	87,511	386.95
DUFLATING	11	35,730	387.60	16	55,502	362.89
LOHPOHIA	12	36,480	386.96	7	29,425	393.76
DEHA	13	1,01,073	377.79	23	82,896	354.93
DOOMNI	14	2,84,847	376.99	12	2,16,086	376.14
BORSILLAH	15	94,353	371.14	18	1,51,449	362.14
GHILLIDARY	16	43,127	370.70	17	45,227	362.63
GILLAPUKRI	17	33,179	368.24		19,262	325.24
KHONA	18	65,894	364.37	14	67,470	367.64
BETTYBARI	19	2,61,992	360.74	31	2,90,092	334.30
BOCHAPATHAR	20	28,006	357.79	28	32,638	337.55
BIJLEEJAN	21	2,07,515	356.07	20	1,67,783	356.98
CHARAIDEOPREMIUM	22	77,090	353.41	30	1,03,279	334.90
HIRAJULI	23	39,365	352.87	8	46,600	391.92
DHOOOLIE	24	59,608	350.45	19	32,630	358.00
DOOLAHAT	25	78,164	349.74	15	82,254	363.99

* Above 25 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 30						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,14,494	567.46	1	1,10,438	530.96
SOTAI	2	25,079	534.36		8,511	417.60
DECKIAJULI	3	1,34,806	528.51	3	99,217	456.14
GATOONGA	4	1,01,991	518.54	2	78,596	484.87
MOKRUNG	5	29,625	497.37	6	35,897	444.21
HATIMARA	6	1,11,848	495.17	5	1,27,903	445.77
HALMARI	7	1,83,648	469.38	7	2,37,527	437.35
DEOHALL	8	1,94,214	420.28	35	2,35,418	354.54
SALKATHONI	9	72,285	411.74	10	1,09,650	412.67
KAMARBUND	10	57,777	411.39	15	52,682	388.67
BANAMALIE	11	72,205	409.09	8	44,984	422.73
DUFLATING	12	66,433	402.96	22	83,644	367.65
KOOMTAI(B)	13	4,55,979	402.37	21	2,96,212	372.68
GHILLIDARY	14	57,828	398.62	26	45,227	362.63
DOOMURDULLUNG	15	1,47,333	394.91	9	1,07,188	413.85
HAJUA	16	1,26,641	393.04	25	1,18,317	363.00
HAROOCHARAI	17	56,733	391.82	12	83,045	396.29
GELAKEY	18	88,877	388.41	16	87,511	386.95
LOHPOHIA	19	36,480	386.96	13	29,425	393.76
JAMIRAH	20	28,044	379.54	33	48,094	355.00
DEHA	21	1,01,073	377.79	34	82,896	354.93
DOOMNI	22	2,84,847	376.99	19	2,17,427	375.96
DOOLAHAT	23	1,51,849	372.93	11	1,47,719	398.90
BORSILLAH	24	94,353	371.14	27	1,51,449	362.14
BORJAN	25	1,00,498	370.70	18	97,321	377.43

* Above 25 K

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